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How do people adapt to exploitation by others?

- Prior work has studied exploitability through the robust sequential patterns people generate when they are trying to behave randomly<sup>1, 2, 3</sup>
- These exploitable patterns can be detected and reduced through feedback,<sup>4</sup> expertise,<sup>5</sup> and adversarial dynamics<sup>6</sup>
- Earlier work leaves unanswered whether and how people can detect and respond to exploitation of more complex patterns in their own behavior

<u>In the current study</u>, people play rock, paper, scissors (RPS) against bots that exploit patterns in participant behavior.<sup>7</sup> We explore whether people are able to reduce their exploitability over many rounds of play.

## RESULTS

Successful exploitation by bot agents aligns with patterns people exhibit in dyad play



#### Average bot win count differentials (bot wins – human wins) for each bot strategy are highly correlated with the *expected* win count differentials observed in Brockbank & Vul (2020) for the same sequential dependencies (r = .96, p < .001).

# More complex sequential dependencies are more reliably exploited by bot agents

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**METHODS** 

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Participants (N = 192) played 300

rounds of rock, paper, scissors

against a strategic bot

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Bots choose moves Move n + 1based on a tally of the opponent's moves or RPS transitions (+, -, 0)R o + following earlier events and such as the previous P – o + S + - o outcome (W, T, L) Human move transitions w

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The 8 bots each chose their moves by exploiting a different sequential pattern in their opponent's behavior

Humans fail to outwit adaptive

rock, paper, scissors opponents

Bot strategies varied in *complexity* based on the bot's memory of previous human moves and events

### SUMMARY

<u>We find that</u> across a range of behavioral patterns exhibited in rock, paper, scissors games, people counterexploit the simplest dependencies but can be reliably exploited using complex patterns in their move choices.

- How well bots exploit patterns in human behavior aligns with how much people exhibit these patterns in dyad play<sup>7</sup>
- Successful exploitation of patterns in people's behavior varies with the *memory complexity* of the pattern itself
- People are reliably exploited by complex patterns in their own behavior and show little ability to adapt
- For simpler patterns, people successfully *counter-exploit* their bot opponents

# REFERENCES

Kahneman & Tversky, 1972
Lopes, 1982
Bar-Hillel & Wagenaar, 1991
Neuringer, 1986

[5] Walker & Wooders, 2001[6] Rapoport & Budescu, 1992[7] Brockbank & Vul, 2020